

## Curriculum Vitae

DANIEL L. NIELSON  
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### OFFICE ADDRESS & PHONE

Department of Political Science  
745 SWKT, Brigham Young University  
Provo, UT 84602-5545  
Phone: (801) 422-3417  
e-mail: dan\_nielson@byu.edu

### HOME ADDRESS & PHONE

1688 Pine Lane  
Provo, UT 84604  
Phone: (801) 885-3401

### PROFESSIONAL EXPERIENCE:

- 2014- Professor, Department of Political Science, Brigham Young University
- 2014- Associate Chair, Teaching and Curriculum, Department of Political Science, Brigham Young University
- 2013-2014 Chief Social Scientist, AidData Center for Development Policy, College of Wm. & Mary
- 2009-2014 Director, Political & Economic Development Labs (PEDL), Brigham Young University
- 2004-2014 Associate Professor, Department of Political Science, Brigham Young University
- 2010 Visiting Scholar, International Relations, College of William and Mary
- 2004-2007 Associate Chair, Academic Life, Department of Political Science, Brigham Young University
- 2000-2001 Visiting Scholar/Postdoctoral Fellow, Department of Political Science, Duke University
- 1997-2004 Assistant Professor, Department of Political Science, Brigham Young University
- 1997 Visiting Scholar, Centro de Investigación y Docencia Económicas (CIDE – Center for Economic Research and Teaching), Mexico City, Mexico
- 1996-1997 Instructor, Department of Political Science, Brigham Young University
- 1995 Associate in International Relations, Graduate School of International Relations and Pacific Studies, UCSD
- 1995 Visiting Lecturer, Department of Political Science, Brigham Young University
- 1995 Visiting Lecturer, PhD Program in Social Sciences, El Colegio de la Frontera Norte, Baja California, Mexico
- 1988-1990 Management Trainee, Knight-Ridder Inc., assigned as a newspaper reporter (18 months) and advertising representative (6 months) to the *Charlotte Observer* in North Carolina.

### EDUCATION:

- 1997 Ph.D., International Affairs, University of California–San Diego, Graduate School of International Relations and Pacific Studies (IR/PS)
- 1988 B.A., International Relations, Brigham Young University  
University Honors and Magna Cum Laude

### EXTERNAL GRANTS:

“Metaketa Initiative on Natural Resource Governance.” 2016-2018. Chair and lead author of six-study project sponsored by the Evidence in Governance and Politics Network and funded by the United Kingdom Department for International Development. Total project amount across seven studies: \$1,300,000.

- “Improving Women's Access and Usage of Digital Financial Services.” 2016-2017. Subcontract from REPOA, Tanzania, on a grant from the Bill & Melinda Gates Foundation. Principal investigator with Phillip Roessler, College of William and Mary and Flora Myamba, REPOA, Tanzania. Sub-contract: \$33,000; Total grant: \$716,333.
- “Repairing Information Underload: The Effects on Vote Choice of Information Regarding Politician Performance & Public Goods in Uganda.” 2015-2016. Grant from the Experiments on Governance and Politics Re-Granting Initiative. Principal Investigator with Mark Buntaine, Univ. of California – Santa Barbara; Sarah Bush, Temple Univ.; Ryan Jablonski, London School of Economics; and Paula Pickering, College of William and Mary. Total grant: \$250,000.
- “The Resource Curse, Oil Rents and Aid Dependence: A Field Experiment.” 2013. Grant from the World Bank’s Development Economics Committee on Research Support. Principal Investigator with Stephen Knack, World Bank and Helen Milner, Princeton University. Total grant: \$99,490.
- “AidData Center for Development Policy.” 2012-2017. Subcontract from the College of William and Mary on a grant from the United States Agency for International Development (USAID) Higher Education Solutions Network. BYU Principal Investigator along with several colleagues at College of William & Mary, University of Texas at Austin, Development Gateway, and ESRI. Sub-contract: \$900,000; Total grant: \$25,000,000.
- “AidData: Tracking Development Finance.” 2010-2013. Subcontract from the College of William and Mary on a grant from the William and Flora Hewlett Foundation. Principal Investigator with Michael Tierney, Robert Hicks, Timmons Roberts, Darren Hawkins, and Sven Wilson. Sub-contract: \$330,000; Total grant: \$1,000,000.
- “Project-Level Aid Database (PLAID).” 2008-2009. Subcontract from the College of William and Mary on a grant from the William and Flora Hewlett Foundation and the Bill & Melinda Gates Foundation. Principal investigator with Michael Tierney, Robert Hicks, and Timmons Roberts. Sub-contract: \$775,462; Total grant: \$1,645,223.
- “Analyzing Development Finance Using PLAID (Project-Level Aid) Data.” 2004-2007. National Science Foundation. Principal Investigator with Michael J. Tierney, College of William and Mary. \$252,863. SES-0454384.

## PUBLICATIONS

### BOOKS / VOLUMES:

\* Denotes student co-author

Michael Findley, Daniel Nielson, and Jason Sharman. 2014. *Global Shell Games: Experiments in Transnational Relations, Crime, and Terrorism*. Cambridge, U.K.: Cambridge University Press.

Darren Hawkins, David Lake, Daniel Nielson, and Michael Tierney, eds. 2006. *Delegation and Agency in International Organizations*. 2006. Cambridge, U.K.: Cambridge University Press.

Gordon MacDonald, Daniel Nielson, and Marc Stern, eds. 1997. *Latin American Environmental Policy in International Perspective*. Boulder, CO: Westview Press.

**ARTICLES / CHAPTERS:**

- Michael G. Findley, Helen Milner, and Daniel L. Nielson. "The Choice among Aid Donors: The Effects of Multilateral vs. Bilateral Aid on Recipient Behavioral Support." *Review of International Organizations* (forthcoming).
- Adam Harris,\* Helen Milner, Michael Findley, and Daniel Nielson. "Who Controls Foreign Aid? Elite versus Public Perceptions of Donor Influence in Aid-Dependent Uganda." *International Organization* (forthcoming).
- Brent Allred, Michael Findley, Daniel Nielson, and J.C. Sharman. "Anonymous Shell Companies: A Global Audit Study and Field Experiment in 176 Countries." *Journal of International Business Studies* (forthcoming).
- Findley, Michael, Daniel Nielson, and J.C. Sharman. "External Validity in Parallel Global Field and Survey Experiments on Anonymous Incorporation." *Journal of Politics* (forthcoming).
- Helen Milner, Daniel Nielson, and Michael Findley. 2016. "Citizen Preferences and Public Goods: Comparing Preferences for Foreign Aid and Government Programs in Uganda." *Review of International Organizations* 11, 2 (June): 219-245.
- Edwin Muchapondwa, Daniel L. Nielson, Bradley Parks, Austin M. Strange,\* and Michael J. Tierney. 2016. "'Ground-Truthing' Chinese Development Finance in Africa: Field Evidence from South Africa and Uganda." *Journal of Development Studies* 52, 6: 780-96.
- Aaron Chatterji, Michael Findley, Nathan Jensen, Stephan Meier, and Daniel Nielson. 2016. "Field Experiments in Strategy Research." *Strategic Management Journal* 37, 1 (January): 116-132.
- Michael Findley and Daniel Nielson. 2015. "Obligated to Deceive? Aliases, Confederates, and the *Common Rule* in International Field Experiments." In Scott Desposato, ed. *Ethics and Experiments: Problems and Solutions for Social Scientists and Policy Professionals*. New York: Routledge.
- Daniel L. Nielson. 2015. "Promoting Exports, Preventing Poverty: Toward a Causal Evidence Base." *International Studies Review* 17, 4 (December): 685-695.
- Skye Herrick,\* William Matthias,\* Daniel Nielson. 2015. "How Collaborations with Undergraduates Improve Both Learning and Research: With Examples from International Development Experiments." *PS: Political Science and Politics* 48, 1 (January): 48-52.
- Michael Findley, Daniel Nielson, and Jason Sharman. 2015. "Orchestrating the Fight against Anonymous Incorporation: A Field Experiment." In Kenneth W. Abbott, Philipp Genschel, Duncan Snidal, and Bernhard Zangl, eds. *International Organizations as Orchestrators*. Cambridge, UK: Cambridge University Press: 286-311.
- Michael Findley, Daniel Nielson, and Jason Sharman. 2015. "Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency." *American Journal of Political Science* 59, 1 (January): 146-161.

- Shima Baradaran, Michael Findley, Daniel Nielson, and Jason Sharman. 2014. "Funding Terror." *University of Pennsylvania Law Review* 162: 477-683.
- Michael Findley, Daniel Nielson, and Jason Sharman. 2013. "Using Field Experiments in International Relations: A Randomized Study on Anonymous Incorporation." *International Organization* 67, 4 (October): 657-93.
- Shima Baradaran, Michael Findley, Daniel Nielson, and Jason Sharman. 2013. "Does International Law Matter?" *Minnesota Law Review* 97, 3: 743-837.
- Jay Goodliffe, Darren Hawkins, Christine Horne, and Daniel Nielson. 2012. "Dependence Networks and the International Criminal Court." *International Studies Quarterly* 56, 1 (March): 131-147.
- Michael J. Tierney, Daniel L. Nielson, Darren G. Hawkins, J. Timmons Roberts, Michael G. Findley, Ryan M. Powers, Bradley Parks, Sven E. Wilson, and Robert L. Hicks. 2011. "More Dollars than Sense: Refining Our Knowledge of Development Finance Using AidData." *World Development* 39, 11 (November): 1891-1906.
- Zachary Christensen,\* Dustin Homer,\* and Daniel Nielson. 2011. "Dodging Adverse Selection: How Donor Type and Governance Condition Aid's Effects on School Enrollment." *World Development* 39, 11 (November): 2044-2053.
- Richard Nielsen,\* Michael Findley, Zachary Davis,\* Tara Candland,\* and Daniel Nielson. 2011. "Foreign Aid Shocks as a Cause of Violent Armed Conflict." *American Journal of Political Science* 55, 2 (April): 219-232.
- Mona Lyne, Daniel Nielson, and Michael Tierney. 2009. "Controlling Coalitions: Social Lending at the Multilateral Development Banks." *Review of International Organizations* 4, 4 (December): 407-433.
- Scott Cooper, Darren Hawkins, Wade Jacoby, and Daniel Nielson. 2008. "Yielding Sovereignty to International Institutions: Bringing System Structure Back In." *International Studies Review* 10, 3 (September): 501-524.
- Scott Morgenstern, Arturo Borja, Philippe Faucher, and Daniel Nielson. 2007. "Scope and Trade Agreements." *Canadian Journal of Political Science* 40, 1 (March): 157-83.
- Darren Hawkins, David Lake, Daniel Nielson, and Michael Tierney. 2006. "Delegation Under Anarchy." In Hawkins et al. *Delegation and Agency in International Organizations*. Cambridge, U.K.: Cambridge University Press.
- Mona Lyne, Daniel Nielson, and Michael Tierney. 2006. "Who Delegates? Alternative Models of Principals in Development Aid." In Hawkins et al. *Delegation and Agency in International Organizations*. Cambridge, U.K.: Cambridge University Press.
- Daniel Nielson, Michael Tierney, and Catherine Weaver. 2006. "Bridging the Rationalist-Constructivist Divide: Re-Engineering the Culture of the World Bank." *The Journal of International Relations and Development* 9, 2 (June): 1-33.
- Adam Brinegar, Scott Morgenstern, and Daniel Nielson. 2006. "The PRI's Choice: Balancing Democratic Reform and Its Own Salvation." *Party Politics*. 12, 1 (Winter): 77-97.

- Daniel Nielson and Michael J. Tierney. 2005. "Theory, Data and Hypothesis Testing: World Bank Environmental Reform Redux." *International Organization* 59 (Summer): 785-800.
- Daniel L. Nielson. 2003. "Supplying Trade Reform: Political Institutions and Trade Policy in Middle-Income Democracies." *American Journal of Political Science* 47, 3 (July): 470-91.
- Daniel L. Nielson and Michael J. Tierney. 2003. "Delegation to International Organizations: Agency Theory and World Bank Environmental Reform." *International Organization* 57 (Spring): 241-76.
- Daniel L. Nielson and Matthew Soberg Shugart. 1999. "Constitutional Change in Colombia: Policy Adjustment through Institutional Reform." *Comparative Political Studies* 32, 3 (May): 313-41.
- Ladd Hollist and Daniel Nielson. 1998. "Taking Stock of Interamerican Bonds: Approaches to Explaining Cooperation in the Western Hemisphere." *Mershon Review of International Studies*. 2, 2 (November): 257-81.
- Daniel L. Nielson and Marc Stern. 1997. "Endowing the Environment: Multilateral Development Banks and Environmental Lending in Latin America." In MacDonald et al., eds. *Latin American Environmental Policy in International Perspective* (Boulder, CO: Westview Press).
- Gordon MacDonald and Daniel Nielson. 1997. "Conclusion: Latin America and Global Environmental Accords — Integrating International and Domestic Dimensions." In MacDonald et al., eds. *Latin American Environmental Policy in International Perspective* (Boulder, CO: Westview Press).

**BOOK REVIEWS:**

- Daniel L. Nielson. Review of *The International Monetary Fund in the Global Economy: Banks, Bonds, and Bailouts*, by Mark Copelovitch. 2013. *Review of International Organizations* 8, 1 (March): 117-120.
- Daniel L. Nielson. Review of *Deadlock of Democracy in Brazil*, by Barry Ames. 2002. *Comparative Political Studies* 35 (April): 367-371.

**WORKS IN PROGRESS:**

- Mark T. Buntaine, Sarah Bush, Ryan Jablonski, Daniel L. Nielson, and Paula Pickering. "Electoral Accountability in Inhibited Information Environments: Disclosing Budget Performance by Mobile Phone in Uganda." Article manuscript. Under review at *American Political Science Review*.
- Susan D. Hyde, Judith Kelley, and Daniel L. Nielson. "The Power of Heuristics: Testing the Sources of Legitimacy Beliefs about International Election Observers." Article manuscript. Under review at *International Organization*.
- Michael G. Findley, Nathan Jensen, and Daniel Nielson. "Electoral Institutions and Electoral Cycles in Foreign Direct Investment: A Field Experiment on Over 3,000 U.S. Municipalities." Article manuscript. Under review at *American Journal of Political Science*.

Michael Findley, Adam Harris,\* and Daniel L. Nielson. “The Economic Roots of Anti-Immigrant Prejudice in the Global South: Evidence from South Africa.” Article manuscript. Under review at *Political Research Quarterly*.

Mark T. Buntaine, Jacob T. Skaggs, and Daniel L. Nielson. “Escaping the Valley of Disengagement: Two Field Experiments on Citizen Motivations to Engage in Collaborative Governance.” Article manuscript.

Phillip Roessler, Flora Myamba and Daniel Nielson. “Please Hold the Phone: A Field Experiment on Mobile Technology, Uptake of Digital Financial Services, and Women’s Empowerment.” Article Manuscript.

Brandon de la Cuesta,\* Helen Milner, Daniel Nielson, and Stephen Knack. “Taxation without Representation? Experimental Evidence from Ghana and Uganda on Citizen Action toward Taxes, Oil, and Aid.” Article manuscript.

Mark Copelovitch, Daniel Nielson, Ryan Powers,\* and Michael Tierney “The Unipolar Fallacy: Common Agency, American Interests, and the International Financial Institutions.” Article manuscript.

Matthew Brigham,\* Michael Findley, William Matthias,\* Chase Petrey,\* and Daniel Nielson. “Aversion to Learning in Development? A Global Field Experiment on Microfinance Institutions.” Article manuscript.

Sean M. Blaschke, Peter P. Carroll,\* Daniela Rojas Chaves, Michael Findley, Madeleine C. Gleave,\* Robert N. Morello,\* and Daniel Nielson. “Extrinsic, Intrinsic, and Social Incentives for Crowdsourcing Development Information in Uganda: A Field Experiment.” Article manuscript.

Ryan Bakow,\* Alex Egbert,\* Michael Findley, William Matthias,\* Daniel Nielson, and Brian Reed.\* “A Field Experiment on Opportunism Among Non-Governmental Organizations.” Article manuscript.

Michael Findley and Daniel Nielson. “Grading the ‘Do-Gooders’: A Randomized Evaluation of the Effects of Transparency on Ugandan Non-Governmental Organizations.” Article manuscript.

Michael Findley, Allen Hicken, Daniel Nielson, and Joel Selway. *Electing to Develop: The Political Economy of Good Governance*. Book manuscript.

Michael Findley, Richard Nielsen, Daniel Nielson, and Joseph Young. “Triage for Democracy: Selection Effects in Governance Aid.” Article manuscript.

#### CONFERENCES / PRESENTATIONS:

Brandon de la Cuesta, Helen Milner, Daniel Nielson, and Stephen Knack. “Taxation without Representation? Experimental Evidence from Ghana and Uganda on Citizen Action toward Taxes, Oil, and Aid.” International Political Economy Society Meeting, Nov. 11-12, 2016, Duke University, Durham, NC.

Daniel L. Nielson. “Better ... But Why?” Princeton Conference on Evidence in African Development. October 13-14, 2016, Princeton University, Princeton, NJ.

- Mark T. Buntaine, Sarah Bush, Ryan Jablonski, Daniel L. Nielson, and Paula Pickering. "Repairing Information Underload: How News on Services Affects Votes in Uganda." Annual Meeting of the American Political Science Association, Sept. 1-4, 2016, Philadelphia, PA.
- Michael G. Findley, Michael J. Tierney, Ashley N. Napier, and Daniel L. Nielson. "Mapping for Impact: Testing the Effects of Geospatial Information on Development Aid Decision-Making." Annual Meeting of the Midwest Political Science Association, April 7-9, 2016, Chicago, IL.
- Susan D. Hyde, Judith Kelley, and Daniel L. Nielson. "The Sources of Perceived Legitimacy for Election Observation Organizations: A Field Survey Experiment." Annual Conference of the International Studies Association, Mar. 16-19, 2016, Atlanta, GA.
- Susan D. Hyde, Judith Kelley, and Daniel L. Nielson. "The Sources of Perceived Legitimacy for Election Observation Organizations: A Field Survey Experiment." Conference on Legitimacy of International Organizations, Mar. 11-12, 2016, Berlin, Germany.
- Matthew Brigham,\* Michael Findley, William Matthias,\* Chase Petrey,\* and Daniel Nielson. "International Actors' Willingness to Update: Two Global Field Experiments on Microfinance Institutions." International Political Economy Society Meeting, Nov. 13-14, 2015, Stanford University, Palo Alto, CA.
- Phillip Roessler, Flora Myamba, and Daniel Nielson. "Please Hold the Phone: A Field Experiment on Mobile Technology, Uptake of Digital Financial Services, and Women's Empowerment." Evidence in Governance and Politics (EGAP) Meeting, Oct. 23-24, 2015, Rice University, Houston, TX.
- Brandon de la Cuesta, Helen V. Milner, Daniel L. Nielson, and Stephen Knack. "No Greater Representation with Taxation: Experimental Evidence from Ghana and Uganda on Citizen Action toward Oil, Aid, and Taxes." Evidence in Governance and Politics (EGAP) Meeting, Oct. 23-24, 2015, Rice University, Houston, TX.
- Brandon de la Cuesta, Helen V. Milner, Daniel L. Nielson, and Stephen Knack. "Taxation without Representation: Experimental Evidence from Ghana and Uganda on Citizen Action toward Oil, Aid, and Taxes." Princeton Conference on the Political Economy of Government Revenues. Oct. 2-3, 2015, Princeton University, Princeton, NJ.
- Brandon de la Cuesta, Helen V. Milner, Daniel L. Nielson, and Stephen Knack. "No Greater Representation with Taxation: Experimental Evidence from Ghana and Uganda on Citizen Action toward Oil, Aid, and Taxes." Annual Meeting of the American Political Science Association, Sept. 3-6, 2015, San Francisco, CA.
- Phillip Roessler, Flora Myamba, and Daniel Nielson. "Please Hold the Phone: A Field Experiment on Mobile Technology, Uptake of Digital Financial Services, and Women's Empowerment." Annual Meeting of the American Political Science Association, Sept. 3-6, 2015, San Francisco, CA.
- Brian Reed,\* Ryan Bakow,\* Alex Egbert,\* and Michael Findley,\* Billy Matthias,\* and Daniel Nielson. "Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment." Research Seminar in the Department of Political Science at the University of California – San Diego. April 30, 2015, La Jolla, CA.

- Judith Kelley and Daniel Nielson. "The Sources of Perceived Legitimacy for Election Observation Organizations: A Pilot Survey Experiment in Kenya." University of Stockholm Conference on the Legitimacy of International Organizations, April 16-17, 2015, Stockholm, Sweden.
- Adam Harris, Helen Milner, Michael Findley, and Daniel Nielson. "Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda." The International Politics of Economic Globalization and Emerging Market Economies, Mar 18-20, 2015, University of São Paulo, São Paulo, Brazil.
- Helen V. Milner and Daniel Nielson. "Foreign Donor Legitimacy and Effective Governance in Uganda." Berlin AidData Workshop on Foreign Aid. Feb. 11, 2015, Berlin, Germany.
- Adam Harris, Helen Milner, Michael Findley, and Daniel Nielson. "Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda." Political Economy of International Organizations Annual Meeting, Feb. 12-14, 2015, Berlin, Germany.
- Mark Buntaine and Daniel Nielson. "Activating Activism: A Large-Scale Online Field Experiment to Motivate Feedback about World Bank Projects in India." Poster Presentation in the Political Economy of International Organizations Annual Meeting, Feb. 12-14, 2015, Berlin, Germany.
- "Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment." With Brian Reed, Ryan Bakow, Alex Egbert, and Michael Findley, and Billy Matthias. International Political Economy Society Meeting, Nov. 14-15, 2014, Georgetown University, Washington, DC.
- "Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment." With Brian Reed, Ryan Bakow, Alex Egbert, Michael Findley, and Billy Matthias. University of Utah Political Science Research Seminar, Nov. 7, 2014, Salt Lake City, UT.
- "Trade and Poverty Relief." Roundtable on Globalization and the Poor. Annual Meeting of the American Political Science Association, Aug. 28-31, 2014, Washington, DC.
- "The Unipolar Fallacy: Common Agency, American Interests, and the International Financial Institutions." With Mark Copelovitch, Ryan Powers, and Michael Tierney. Annual Meeting of the American Political Science Association, Aug. 28-31, 2014, Washington, DC.
- "Electing to Develop: A Field Experiment on Legislators' Endorsements of Foreign Aid in 90 Countries." With Michael Findley, Allen Hicken and Joel Selway. Annual Meeting of the American Political Science Association, Aug. 28-31, 2014, Washington, DC.
- "Extrinsic, Intrinsic, and Social Incentives for Crowdsourcing Development Information in Uganda: A Field Experiment." With Sean M. Blaschke, Peter P. Carroll, Daniela Rojas Chaves, Michael Findley, Madeleine C. Gleave, Robert N. Morello, and Daniel Nielson. Annual Meeting of the American Political Science Association, Aug. 28-31, 2014, Washington, DC.
- "Legitimizing Election Monitors: Research Design for a Field Experiment." With Judith Kelley. Conference on Legitimacy in International Organizations, May 8-9, 2014, Berlin, Germany.
- "Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda." With Adam Harris, Helen Milner, and Michael Findley. Princeton Conference on Field Experiments in International Relations, May 2-3, 2014, Princeton, NJ.



- “Crowdsourcing Development Information in India: An Analysis Plan.” With Mark Buntaine and Michael Findley. Princeton Conference on Field Experiments in International Relations, May 2-3, 2014, Princeton, NJ.
- “Aversion to Learning in Development? A Global Field Experiment on Microfinance Institutions.” With Matthew Brigham, Michael Findley, William Matthias, and Chase Petrey. Georgetown University Seminar in International Development, April 25, 2014, Washington, DC.
- “Crowdsourcing Development Information in India: An Analysis Plan.” With Mark Buntaine and Michael Findley. Experiments in Governance and Politics Meeting April 11-12, 2014, Berkeley, CA.
- “A Field Experiment on the Liability of Foreignness: Country of Origin and U.S. Inward Investment Promotion.” With Michael Findley and Nathan Jensen. Midwest Political Science Association Annual Meeting, April 3-6, 2014, Chicago, IL.
- “Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment.” With Brian Reed, Ryan Bakow, Alex Egbert, and Michael Findley. International Studies Association Annual Conference, March 26-29, 2014, Toronto, Canada.
- “Deceptive Studies or Deceptive Answers? Alternative Global Field and Survey Experiments on Anonymous Incorporation.” With Michael Findley and Jason Sharman. Vanderbilt University Political Science Research Seminar, Feb. 14, 2014, Nashville, TN.
- “The Unipolar Fallacy: Common Agency, American Interests, and the International Financial Institutions.” With Mark Copelovitch, Ryan Powers, and Michael Tierney. Annual Conference on the Political Economy of International Organizations, Princeton University, 16-18 January 2014.
- “Extrinsic, Intrinsic, and Social Incentives for Crowdsourcing Development Information in Uganda: A Field Experiment.” With Sean M. Blaschke, Peter P. Carroll, Daniela Rojas Chaves, Michael Findley, Madeleine C. Gleave, Robert N. Morello, and Daniel Nielson. Experiments in Governance and Politics Meeting, 22-23 November 2013, New York City, NY.
- “Priming the ‘Race to the Bottom’: A Field Experiment Manipulating Incentives for Foreign Direct Investment in 4,000 U.S. Cities.” With Michael Findley and Nathan Jensen. International Political Economy Society Meeting, 25-26 October 2013, Claremont, CA.
- “Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda.” With Adam Harris, Helen Milner, and Michael Findley. American Political Science Association Annual Conference, Aug. 28-Sept. 1, 2013, Chicago, IL.
- “Status on the Street: A Field Experiment on How Socio-Economic Status Affects Pro-Social Behavior.” With Matthew Brigham, Peter Carroll, Madeleine Gleave, Brock Laney, and Catherine Nielson. American Political Science Association Annual Conference, Aug. 28-Sept. 1, 2013, Chicago, IL.
- “The Unipolar Fallacy: Common Agency, American Interests, and the International Financial Institutions.” With Mark Copelovitch, Ryan Powers, and Michael Tierney. American Political Science Association Annual Conference, Aug. 28-Sept. 1, 2013, Chicago, IL.
- “Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment.” With Brian Reed, Ryan Bakow, Alex Egbert, and Michael Findley. American Political Science Association Annual Conference, Aug. 28-Sept. 1, 2013, Chicago, IL.

- “Reputation, Information Asymmetry and NGO Opportunism: A Randomized Global Field Experiment.” With Brian Reed, Ryan Bakow, Alex Egbert, and Michael Findley. Experiments in Governance and Politics (EGAP) Network meeting, 30 May-1 June 1, London, England, U.K.
- “Obligated to Deceive? Aliases, Confederates, and the *Common Rule* in International Field Experiments.” With Michael Findley. University of California – San Diego Conference on Ethics in Comparative Politics Research, 1-2 May 2013, La Jolla, CA.
- “Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda.” With Adam Harris, Helen Milner, and Michael Findley. Princeton University conference on Research Frontiers in Foreign Aid, 26-27 April 2013, Princeton, NJ.
- “A Field Experiment on Incentives for Direct Investment: Research Registration Report and Data Analysis Plan.” With Michael Findley and Nathan Jensen. Annual Meeting of the Midwest Political Science Association, Chicago, IL, 11-14 April 2013.
- “Elite and Mass Perceptions of Foreign Aid in Recipient Countries: A Field Experiment in Uganda.” With Adam Harris, Helen Milner, and Michael Findley. Annual Meeting of the Midwest Political Science Association, Chicago, IL, 11-14 April 2013.
- “Status on the Street: A Field Experiment on How Socio-Economic Status Affects Pro-Social Behavior.” With Matthew Brigham, Peter Carroll, Madeleine Gleave, Brock Laney, and Catherine Nielson. Annual Meeting of the Midwest Political Science Association, Chicago, IL, 11-14 April 2013.
- “A Field Experiment on Incentives for Direct Investment: Research Registration Report and Data Analysis Plan.” With Michael Findley and Nathan Jensen. Annual Conference of the International Studies Association, San Francisco, CA, 3-6 April 2013.
- “Aversion to Learning in Development? A Global Field Experiment on Microfinance Institutions.” With Matthew Brigham, Michael Findley, William Matthias, and Chase Petrey. Annual Conference of the International Studies Association, San Francisco, CA, 3-6 April 2013.
- “The Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Annual New York University Center for Experimental Social Sciences Conference on Experimental Political Science, New York City, NY, 3 March 2013.
- “Extrinsic, Intrinsic, and Social Incentives for Crowdsourcing Development Information in Uganda: A Field Experiment.” With Sean M. Blaschke, Peter P. Carroll, Daniela Rojas Chaves, Michael Findley, Madeleine C. Gleave, Robert N. Morello, and Daniel Nielson. Annual Conference on the Political Economy of International Organizations, Universities of Mannheim and Heidelberg, Mannheim and Heidelberg, Germany, 7-9 January 2013.
- “Which Devil in Development? A Large-N Survey and Randomized Field Experiment Comparing Bilateral Aid, Multilateral Assistance, and Government Action in Uganda.” With Helen Milner and Michael Findley. Workshop on Experiments in Political Science, Princeton University, Princeton, NJ, 28-29 September 2012.

- “The Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Conference on Experiments in International Relations, Park City, UT, 21-22 September 2012.
- “Which Devil in Development? A Large-N Survey and Randomized Field Experiment Comparing Bilateral Aid, Multilateral Assistance, and Government Action in Uganda.” With Helen Milner and Michael Findley. Conference on Experiments in International Relations, Park City, UT, 21-22 September 2012.
- “Orchestration *Pianissimo*: A Field Experiment on Global Standards Combatting Anonymous Incorporation.” With Michael Findley and Jason Sharman. Workshop on *International Organizations as Orchestrators*, LMU Munich, Germany, 20-22 May 2012.
- “The Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Annual Meeting of the Midwest Political Science Association, Chicago, IL, 12-15 April 2012.
- “The Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Annual Conference of the International Studies Association, San Diego, CA, 1-4 April 2012.
- “Moving the Many: Two Field Experiments on Incentives for Crowdsourcing Development Information in Uganda.” With Michael Findley and Robert N. Morello. Annual Conference of the International Studies Association, San Diego, CA, 1-4 April 2012.
- “The Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Conference. Annual Conference on the Political Economy of International Organizations, Villanova University, Philadelphia, PA, 26-28 January 2012.
- “Moving the Crowd: Incentives for UNICEF’s Ureport Uganda.” With Michael Findley and Robert Morello. World Bank Institute Workshop on “Putting Aid Data to Work: Using Better Information to Get Better Results,” November 4, 2011, World Bank, Washington D.C.
- “The Causal Effects of Financial Action Task Force Rules vs. Private Standards on Anonymous Incorporation: A Field Experiment.” With Michael Findley and Jason Sharman. Workshop on “International Organizations as Orchestrators,” LMU Munich, October 16-18, 2011, Munich, Germany.
- “The Causes of Compliance in International Relations: Evidence from a Field Experiment on Financial Transparency.” With Michael Findley and Jason Sharman. Northwestern University’s research seminar in international relations, May 25, 2011, Chicago, IL.
- “Transparency Squared: Exploring the Relationship Between Donor Transparency and Recipient Corruption.” With Zachary Christensen, Richard Nielsen, and Michael Tierney. Annual Conference on the Political Economy of International Organizations, January 27-29, 2011, Zurich, Switzerland.
- “Transparency Squared: Exploring the Relationship Between Donor Transparency and Recipient Corruption.” With Zachary Christensen, Richard Nielsen, and Michael Tierney. Annual Meeting of the International Political Economy Society, November 12-13, 2010, Cambridge, MA.

- “Triage for Democracy: Selection Effects in Governance Aid.” With Richard Nielsen. Annual Meeting of the American Political Science Association, September 2-5, 2010, Washington, DC.
- “Transparency Squared: Exploring the Relationship Between Donor Transparency and Recipient Corruption.” With Zachary Christensen, Richard Nielsen, and Michael Tierney. Conference on Aid Transparency and Development Finance: Lessons from AidData. March 22-25, 2010, University College, Oxford, UK.
- “‘We Don’t Need No Education’: Evaluating the Impact of Education-Specific Foreign Aid on Enrollment Rates.” With Zachary Christensen and Dustin Homer. Conference on Aid Transparency and Development Finance: Lessons from AidData. March 22-25, 2010, University College, Oxford, UK.
- “Lending Democracy: How Governance Aid Improves Governance.” With Richard Nielsen. Research Seminar at the College of William and Mary. February 4, 2010, Williamsburg, VA.
- “Principals and Interests: Common Agency and Environmental Lending at the Multilateral Development Banks.” With Michael Tierney. Political Economy of International Organizations Annual Conference, Georgetown University, January 28-30, 2010, Washington, D.C.
- “Lending Democracy: How Governance Aid Improves Governance.” With Richard Nielsen. American Political Science Association Annual Meeting, August 2008, Boston, MA.
- “Healthy Aid? Preliminary Results on Health Aid Effectiveness.” With Nathaniel Gebhard, Katherine Kitterman, Ashley-Anne Mitchell, and Sven Wilson. American Political Science Association Annual Meeting, August 2008, Boston, MA.
- “Principals and Interests: Common Agency and Environmental Lending at the Multilateral Development Banks.” With Michael Tierney. Midwest Political Science Association Annual National Conference, April 3-6, 2008, Chicago, IL.
- “Environmental Scarcity and Violent Conflict: An Empirical Assessment.” With Michael Findley and Jacob Orme. International Studies Association Annual Convention, March 2008, San Francisco, CA.
- “Lending Democracy: How Governance Aid Improves Governance.” With Richard Nielsen. International Studies Association Annual Convention, March 2008, San Francisco, CA.
- “The Effects of Foreign Aid Shocks on Armed Conflict.” With Zachary Davis, Tara Candland, Michael Findley, and Richard Nielsen. International Studies Association Annual Convention, March 2008, San Francisco, CA.
- “Does Adjustment Lending Work? Policy Reforms in the Wake of Program Finance.” With Joshua Loud. Presented at the 2007 Meeting of the International Political Economy Society at Stanford University, November 2007 and the 2007 American Political Science Association (APSA) conference, September 2007, Chicago, IL.
- “If You Build It, Will They Come? Infrastructure Aid and Foreign Direct Investment.” With Steven Kapfer and Richard Nielsen. Presented at the 2007 Midwest Political Science Association (MPSA) Conference, April 2007, Chicago, IL.

- “Faith and Foreign Aid: Voter and Government Interests in (European) Aid to Muslim Countries.” With Joshua Loud and Christopher O’Keefe. Presented at the 2007 American Political Science Association (APSA) conference, September 2007, Chicago, IL.
- “IOs as Norms Platforms: The World Bank’s Influence on Environmental Practice at the Islamic Development Bank.” With Christopher O’Keefe. Presented at Duke University’s and University of North Carolina’s joint seminar on Global Governance and Democracy, Sept. 2007, Durham, NC. and the 2007 ISA Convention, Mar. 2007, Chicago, IL.
- “Principals and Interests: Common Agency and Environmental Lending at the Multilateral Development Banks.” With Michael Tierney. International Political Economy Society Meeting, November 2006, Princeton, NJ.
- “Explaining State Commitment to the International Criminal Court.” With Jay Goodliffe, Darren Hawkins, and Christine Horne. International Political Economy Society Meeting, November 2006, Princeton, NJ.
- “Does Adjustment Lending Work? Policy Reforms in the Wake of Program Lending.” With Joshua Loud. American Political Science Association Annual Meeting, September 2006, Philadelphia, PA.
- “Collective Principals and Coalitions: Common Agency and Social Lending at the Multilateral Development Banks.” With Mona Lyne and Michael Tierney. American Political Science Association Annual Meeting, September 2006, Philadelphia, PA.
- “The Dynamics of Islamic Development Bank Lending: Global Norms or Domestic Preferences?” With Chris O’Keefe. International Studies Association Annual Convention, April 2006, San Diego, CA.
- “Explaining State Commitment to the International Criminal Court.” With Darren Hawkins and Christine Horne. American Political Science Association Annual Meeting, September 2005, Chicago, IL.
- “Explaining State Commitment to the International Criminal Court.” With Darren Hawkins and Christine Horne. Midwest Political Science Association Annual Meeting, April 2005, Chicago, IL.
- “Yielding Sovereignty to International Institutions: Bringing System Structure Back In.” With Scott Cooper, Darren Hawkins, and Wade Jacoby. International Studies Association Annual Convention, March 2005, Honolulu, HI.
- “Principals and Interests: Common Agency and the Multilateral Development Banks.” With Michael Tierney. University of California – Davis, Seminar in International Relations. February, 2005, Davis, CA.
- “Electing to Develop: The Political Economy of Reform in Middle-Income Democracies.” Latin American Studies Association 2004 Congress, October 2004, Las Vegas, Nev.
- “Principals and Interests: Common Agency and the Multilateral Development Banks.” With Michael Tierney. American Political Science Association Annual Meeting, September 2004, Chicago, Ill.
- “A Problem of Principles: Common Agency and Social Lending at the Multilateral Development Banks.” With Mona Lyne and Michael Tierney. International Studies Association Annual Meeting, March 2004. Montreal, Canada

- “A Problem of Principals: Common Agency and Social Lending at the Multilateral Development Banks.” With Mona Lyne and Mike Tierney. University of California – San Diego Project on International Affairs, November 2003. La Jolla, Calif.
- “Delegation Under Anarchy: States, International Organizations, and Principal Agent Theory” With Darren Hawkins, David Lake, and Mike Tierney. UCSD Workshop on Delegation to International Organizations, September 2003. Del Mar, Calif.
- “A Problem of Principals: Common Agency and Social Lending at Multilateral Development Banks.” With Mona Lyne and Mike Tierney. UCSD Workshop on Delegation to International Organizations, September 2003. Del Mar, Calif.
- “The Argument is the Incentive: Agency, Organizational Culture and the World Bank’s Strategic Compact.” With Michael Tierney and Kate Weaver. American Political Science Association Annual Meeting, August 2003. Philadelphia, PA.
- “Delegation Under Anarchy: States, International Organizations, and Principal Agent Theory” With Darren Hawkins, David Lake, and Mike Tierney. Harvard Weatherhead Center for International Affairs Workshop on Delegation to International Organizations, April 2003. Harvard University.
- “Candidate Qualities, District Characteristics, and Voting.” With Scott Morgenstern and Steven Swindle. Midwest Political Science Association Annual Meeting, April 2003. Chicago, IL.
- “Party Adaptation and Economic Reform in Latin America.” With Kirk Hawkins. Latin American Studies Association Congress, March 2003. Dallas, Texas.
- “Principal Problems within International Organizations.” With Mona Lyne and Mike Tierney. Radcliffe Institute Workshop on Delegation to International Organizations, December 2002. Harvard University.
- “Yielding Sovereignty to International Institutions: Developing a Supply-Side Logic.” With Scott Cooper, Darren Hawkins, and Wade Jacoby. American Political Science Association 2002 Annual Meeting, September 2002. Boston, MA.
- “Principals and Interests: Agency Theory and Multilateral Development Bank Lending.” With Michael Tierney. American Political Science Association 2002 Annual Meeting, September 2002. Boston, MA.
- “Principals and Interests: Agency Theory and Multilateral Development Bank Lending.” With Michael Tierney. Utah Conference on Delegation to International Organizations, May 2002. Park City, UT.
- “Yielding Sovereignty to International Institutions: Developing a Supply-Side Logic.” With Scott Cooper, Darren Hawkins, and Wade Jacoby. Utah Conference on Delegation to International Organizations, May 2002. Park City, UT.
- “Principals and Interests: Agency Theory and Multilateral Development Bank Lending.” With Michael Tierney. Midwest Political Science Association 2002 Annual Meeting, April 2002. Chicago, IL.
- “Yielding Sovereignty to International Institutions: Developing a Supply-Side Logic.” With Scott Cooper, Darren Hawkins, and Wade Jacoby. International Studies Association 2002 Annual Meeting, March 2002. New Orleans, LA.

- Washington, DC. "Explaining Protection: Theory and Data on Tariffs and Phaseouts in NAFTA." With Arturo Borja, Philippe Faucher and Scott Morgenstern. Latin American Studies Association 2001 Congress, September 2001.
- "Electing to Develop: The Political Economy of Reform in Middle-Income Democracies." American Political Science Association Annual Meeting, August 2001. San Francisco, CA.
- "Corporatism and Stagnation: Corporatism and Economic Outcomes in the Developing World vs. Western Europe." Midwest Political Science Association Annual Meeting, April 2001. Chicago, IL.
- "Instituting Trade Reform: Politician-Citizen Linkages, Delegation and Trade Liberalization in Developing Democracies." Duke University Conference on Citizen-Politician Linkages in Democratic Politics, March 2001. Durham, NC.
- "Nature, Pollution and Institutions: The Political Economy of Environmental Protection in Brazil and Mexico." The Canadian Association of Latin American and Caribbean Studies Conference, February 2001. Antigua, Guatemala.
- "Suicide or Salvation? The 1996 Electoral Reform in Mexico." Coauthored with Adam Brinegar and Scott Morgenstern. Duke University Conference on The Rise of the DPP and PAN in Taiwan and Mexico, January 2001. Durham, NC.
- "Electing to Develop: The Political Economy of Reform in Brazil." Duke University Program on Democratic Institutions and Political Economy, January 2001, Durham, NC.
- "Principals and Interests: Agency Theory and Multilateral Development Bank Lending." With Michael J. Tierney. Duke University Seminar on Globalization, Equity and Democratic Governance, January 2001. Durham, NC.
- "Interests, Institutions and Collective Action in North American Trade." With Scott Morgenstern. American Political Science Association Annual Meeting, September 2000, Washington, DC.
- "Lending Credibility: Collective Action, Delegation and Reform at the World Bank." With Michael Tierney. Midwest Political Science Association Annual Meeting, April 2000, Chicago, IL.
- "The Electoral Disconnection? A Comparative Examination of Incumbency in Candidate-Centered Systems." With Scott Morgenstern and Steven Swindle. Midwest Political Science Association Annual Meeting, April 2000, Chicago, IL.
- "Addressing the Agent: Collective Action and Organizational Reform In Multilateral Institutions." With Michael Tierney. American Political Science Association Annual Meeting, September 1999, Atlanta, GA.
- "Instituting Trade Reform: Political Institutions and Trade Policy in Latin America." Western Political Science Association Annual Meeting, March 1999, Seattle, WA.
- "Legislative Policymaking on Trade and Environment in Brazil." Latin American Studies Association 1998 Congress, September 1998, Chicago, IL.

- “The Electoral Disconnection? A Comparative Look at Reelection Rates.” With Scott Morgenstern and Steven Swindle. American Political Science Association Annual Meeting, August 1998, Boston, MA..
- “The Effects of Labor and Business Organization on Trade Liberalization in Brazil and Mexico.” Joint AMEI-ISA Conference on Hemispheric Cooperation, December 1997, Manzanillo, Mexico.
- “Development Shift: The Effects of Policy Adjustment on Electoral Reform in the Developing World.” American Political Science Association, September 1997, Washington, D.C.
- “Corporatism and Stagnation: Interest-Group Organization and Public Goods Failures in the Developing World.” American Political Science Association, September 1997, Washington, D.C.
- “Development Shift: The Political Economy of Policy Adjustment and Institutional Reform in Mexico.” Centro de Investigación y Docencia Economicas’ (Center for Economic Research and Teaching, Mexico City, Mexico) Politics Seminar, July 1997.
- “Electoral Rules and Policy Outcomes: An Empirical Exploration in Latin America.” Latin American Studies Association, April 1997, Guadalajara, Mexico.
- “Trading on Nature: The Domestic Politics of Free Trade and Environmental Protection in the Americas.” International Studies Association Annual Meeting, March 1997, Toronto, Canada.
- “A Liberal Dose: Electoral Rules, Organized Interests, and Economic and Political Adjustment in Debtor Democracies.” International Studies Association Annual Meeting, April 1996, San Diego, CA.
- “Trading on Nature: Political Institutions, Trade Liberalization and Environmental Protection in Brazil and Mexico.” Latin American Studies Association Conference. September 28-30, 1995, Washington, D.C.
- “A Liberal Dose: Electoral Reform and Economic Adjustment in the Wake of the Debt Crisis.” With Matthew Shugart. American Political Science Association Annual Meeting. September 1-4, 1994, The New York Hilton, New York City, NY.

**REFeree FOR SCHOLARLY JOURNALS:**

*American Political Science Review, American Journal of Political Science, International Organization, Journal of Politics, Comparative Political Studies, International Studies Quarterly, Legislative Studies Quarterly, World Development, Quarterly Journal of Political Science, Review of International Organizations, European Journal of International Relations, Review of International Political Economy, Latin American Politics and Society, Global Environmental Politics*

**HONORS AND AWARDS:**

- 2013 Innovation in Teaching Award, BYU College of Family, Home and Social Sciences, for Uganda Mentored Research Program.



- 2013 Best Paper Award, Experimental Research Section, American Political Science Association, for “Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.”
- 2013 Fiona McGillivray Prize for Best Paper, Political Economy Section, American Political Science Association, for “Causes of Non-Compliance with International Law: Evidence from a Field Experiment on Financial Transparency.”
- 2005 Professor of the Year, BYU Political Science Department
- 1994-95 Dissertation Fellowship – University of California Institute on Global Conflict and Cooperation
- 1992-94 Latin America Foreign Language and Area Studies Fellowship – Center for Iberian and Latin American Studies – UCSD
- 1990-96 Regents Fellow – UCSD
- 1988 University Honors and Magna Cum Laude – BYU.
- 1987-88 President – Pi Sigma Alpha (national political science honors society), Sigma Mu Chapter (BYU).
- 1986-88 Alvina S. Barrett Memorial Scholarship – BYU.